

## USATF Georgia Statement of Financial Income and Expense

	Jan - Dec 12	Jan - Dec 13	Jan - Dec 14
<b>Income</b>			
<b>Direct Public Support</b>			
Corporate Contributions	3,500.00	0.00	0.00
Individual Contributions	100.00	350.00	1,209.03
NonProfit Organization Grants	0.00	0.00	0.00
Direct Public Support - Other	0.00	40.00	0.00
<b>Total Direct Public Support</b>	3,600.00	390.00	1,209.03
Interest Income	234.25	127.10	119.34
<b>Membership Dues</b>			
Clubs	5,238.58	4,225.00	5,670.00
Individual	41,471.10	53,961.37	61,918.15
<b>Total Membership Dues</b>	46,709.68	58,186.37	67,588.15
Merchandise Income	260.00	157.00	125.00
<b>Program Income</b>			
Certification	1,135.00	2,569.00	1,205.00
Equipment Rental	75.00	25.00	0.00
Hall of Fame	8,527.70	110.00	0.00
Meet Entry Fees	49,325.70	81,881.58	61,005.74
Meet Gate Fees	10,862.00	14,520.00	13,637.15
Meet Vendor Sales	1,103.00	2,221.00	900.00
Officiating	0.00	1,500.00	3,600.00
Protest/Grievance Fees	0.00	0.00	0.00
Rule Books	1,004.00	592.88	30.00
Sanctions	11,266.25	13,082.50	28,090.00
<b>Total Program Income</b>	83,298.65	116,501.96	108,467.89
Uncategorized Income	0.00	0.00	0.00
<b>Total Income</b>	134,102.58	175,362.43	177,509.41
<b>Gross Profit</b>	134,102.58	175,362.43	177,509.41
<b>Expense</b>			
<b>Awards and Grants</b>			
Cash Awards	0.00	2,450.00	4,200.00
Cash Grants	4,116.33	2,314.77	325.01
Noncash Awards and Grants	4,859.74	1,259.53	433.95
Awards and Grants - Other	799.29	0.00	0.00
<b>Total Awards and Grants</b>	9,775.36	6,024.30	4,958.96
<b>Business Expenses</b>			
Bank Adjustment	0.00	0.00	-3.00
Bank Charge for QuickBooks	185.30	283.00	179.40
Bank Charges	218.46	844.92	-330.93
Business Registration Fees	50.00	30.00	60.00
Returned Checks	12.00	12.00	0.00
<b>Total Business Expenses</b>	465.76	1,169.92	-94.53
<b>Championship Meets</b>			
Advertising	1,500.00	0.00	0.00
Ammunition	429.76	399.50	1,198.50
Area Meets	9,000.00	7,000.00	3,300.00
Entry Fees to National	3,716.12	3,394.77	8,680.57
Facility Rental	865.30	12,325.00	5,527.50
Food, Hospitality, Ice	4,180.47	2,688.87	3,213.41
Hip/Bib #s, pins, wristbands	428.14	1,349.19	1,535.04
Hotel/Lodging	4,875.70	7,134.02	8,931.37
Maintenance, Janitors, School P	3,580.00	2,935.50	1,330.00
Medals/Awards	3,761.58	8,125.47	7,287.96
Meet Director	0.00	1,200.00	0.00
Officials	5,670.00	10,613.77	10,429.41
On-line fees	784.49	744.20	261.30
Other	0.00	1,550.00	0.00

	Jan - Dec 12	Jan - Dec 13	Jan - Dec 14
Portable Sanitation	805.45	851.78	937.00
Postage/Shipping	0.00	0.00	0.00
Printing/Copying/Supplies	758.64	637.70	458.37
Security	2,790.00	5,537.50	2,631.00
Support Staff	0.00	1,041.75	900.00
Tents, Signage, Banners	877.97	1,059.50	3,740.62
Timing	7,700.00	9,150.00	9,679.45
Trainers, EMS	3,920.00	2,045.00	1,655.00
Travel, Trans, Carts, etc	908.31	1,590.34	1,359.51
Volunteer shirts/gifts	5,710.83	1,133.70	2,477.31
Championship Meets - Other	0.00	0.00	0.00
<b>Total Championship Meets</b>	<b>62,262.76</b>	<b>82,507.56</b>	<b>75,533.32</b>
Clinic Expenses	238.78	59.77	54.32
Credit Card Payment	-500.00	4,693.51	-415.07
Meeting Expense			
Facility Rental	1,421.08	1,497.00	309.15
Food	34,272.30	2,195.14	2,378.54
Guest Speaker/Announcer	896.40	0.00	0.00
Hotel/Lodging	491.36	0.00	0.00
Registration Fees	30.00	0.00	0.00
Travel	2,192.35	284.42	0.00
<b>Total Meeting Expense</b>	<b>39,303.49</b>	<b>3,976.56</b>	<b>2,687.69</b>
Merchandise Expense	499.00	900.00	454.50
Misappropriation of Funds	1,946.76	11,199.58	1,592.65
Officials Certification Fees	0.00	3,070.00	230.00
Operations			
Accountanting Fees	9,475.00	0.00	0.00
Advertising	800.00	1,019.33	574.78
Conventions-Wkshps-Spec Events			
Facility Rental	0.00	0.00	0.00
Food	1,032.69	3,611.61	676.65
Hotel/Lodging	7,794.87	9,537.83	9,837.60
Per Diem	0.00	0.00	3,440.00
Registration Fees	2,775.00	2,640.00	2,025.00
Travel	3,570.99	10,270.85	12,356.50
Conventions-Wkshps-Spec Events - Other	0.00	34.43	0.00
<b>Total Conventions-Wkshps-Spec Events</b>	<b>15,173.55</b>	<b>26,094.72</b>	<b>28,335.75</b>
Equipment	255.69	567.28	0.00
Expense Reimbursement	2,700.00	0.00	0.00
Insurance	0.00	0.00	0.00
Merchandise	2,628.37	0.00	0.00
Miscellaneous	300.00	846.45	53.09
Phone Calls, Telecommunications	1,326.70	1,548.52	697.35
Postage, Shipping	280.06	230.72	305.72
Printing, Copying	1,251.31	248.82	23.62
Storage Facility	0.00	0.00	1,385.00
Supplies	647.81	478.15	314.27
Travel	0.00	274.38	456.28
Website, Software	1,655.67	679.94	335.21
<b>Total Operations</b>	<b>36,494.16</b>	<b>31,988.31</b>	<b>32,481.07</b>
Questionable Expense	0.00	0.00	0.00
Rule Book Expense	1,667.44	922.80	354.52
<b>Total Expense</b>	<b>152,153.51</b>	<b>146,512.31</b>	<b>117,837.43</b>
<b>Net Income</b>	<b>-18,050.93</b>	<b>28,850.12</b>	<b>59,671.98</b>

	Jan - Dec 15	Jan 1 - Oct 18, 16	TOTAL
<b>Income</b>			
<b>Direct Public Support</b>			
Corporate Contributions	3,000.00	4,500.00	11,000.00
Individual Contributions	230.00	266.00	2,155.03
NonProfit Organization Grants	2,467.70	2,000.00	4,467.70
Direct Public Support - Other	0.00	0.00	40.00
<b>Total Direct Public Support</b>	<b>5,697.70</b>	<b>6,766.00</b>	<b>17,662.73</b>
Interest Income	184.27	128.88	793.84
<b>Membership Dues</b>			
Clubs	6,785.00	5,755.00	27,673.58
Individual	65,077.40	50,353.33	272,781.35
<b>Total Membership Dues</b>	<b>71,862.40</b>	<b>56,108.33</b>	<b>300,454.93</b>
Merchandise Income	0.00	0.00	542.00
<b>Program Income</b>			
Certification	1,340.00	583.00	6,832.00
Equipment Rental	0.00	0.00	100.00
Hall of Fame	0.00	0.00	8,637.70
Meet Entry Fees	112,301.57	50,288.22	354,802.81
Meet Gate Fees	31,653.00	17,350.00	88,022.15
Meet Vendor Sales	6,237.00	117.00	10,578.00
Officiating	2,000.00	0.00	7,100.00
Protest/Grievance Fees	150.00	0.00	150.00
Rule Books	180.00	75.00	1,881.88
Sanctions	16,815.00	7,665.00	76,918.75
<b>Total Program Income</b>	<b>170,676.57</b>	<b>76,078.22</b>	<b>555,023.29</b>
Uncategorized Income	0.00	414.00	414.00
<b>Total Income</b>	<b>248,420.94</b>	<b>139,495.43</b>	<b>874,890.79</b>
<b>Gross Profit</b>	<b>248,420.94</b>	<b>139,495.43</b>	<b>874,890.79</b>
<b>Expense</b>			
<b>Awards and Grants</b>			
Cash Awards	5,925.00	9,875.00	22,450.00
Cash Grants	15,317.33	15,935.00	38,008.44
Noncash Awards and Grants	2,483.00	166.32	9,202.54
Awards and Grants - Other	0.00	0.00	799.29
<b>Total Awards and Grants</b>	<b>23,725.33</b>	<b>25,976.32</b>	<b>70,460.27</b>
<b>Business Expenses</b>			
Bank Adjustment	-79.51	-9.95	-92.46
Bank Charge for QuickBooks	29.85	99.50	777.05
Bank Charges	79.60	0.00	812.05
Business Registration Fees	30.00	30.00	200.00
Returned Checks	0.00	0.00	24.00
<b>Total Business Expenses</b>	<b>59.94</b>	<b>119.55</b>	<b>1,720.64</b>
<b>Championship Meets</b>			
Advertising	19.52	150.00	1,669.52
Ammunition	2,702.84	0.00	4,730.60
Area Meets	5,134.00	5,730.00	30,164.00
Entry Fees to National	8,208.00	4,673.08	28,672.54
Facility Rental	21,414.00	11,625.00	51,756.80
Food, Hospitality, Ice	10,741.22	6,238.14	27,062.11
Hip/Bib #s, pins, wristbands	4,372.84	1,030.45	8,715.66
Hotel/Lodging	18,954.82	9,476.91	49,372.82
Maintenance, Janitors, School P	650.00	0.00	8,495.50
Medals/Awards	8,613.00	5,244.42	33,032.43
Meet Director	104.00	0.00	1,304.00
Officials	17,000.00	10,280.00	53,993.18
On-line fees	125.00	0.00	1,914.99
Other	2,458.56	2,479.29	6,487.85

	Jan - Dec 15	Jan 1 - Oct 18, 16	TOTAL
Portable Sanitation	2,978.00	0.00	5,572.23
Postage/Shipping	0.00	206.00	206.00
Printing/Copying/Supplies	720.31	745.30	3,320.32
Security	7,950.00	2,002.00	20,910.50
Support Staff	749.00	740.00	3,430.75
Tents, Signage, Banners	4,031.70	4,196.40	13,906.19
Timing	15,975.00	9,875.00	52,379.45
Trainers, EMS	3,490.00	2,390.00	13,500.00
Travel, Trans, Carts, etc	4,928.48	3,883.67	12,670.31
Volunteer shirts/gifts	9,444.63	13,552.92	32,319.39
Championship Meets - Other	0.00	50.00	50.00
<b>Total Championship Meets</b>	<b>150,764.92</b>	<b>94,568.58</b>	<b>465,637.14</b>
Clinic Expenses	102.29	0.00	455.16
Credit Card Payment	0.00	0.00	3,778.44
Meeting Expense			
Facility Rental	1,100.00	240.00	4,567.23
Food	5,005.90	1,202.32	45,054.20
Guest Speaker/Announcer	0.00	0.00	896.40
Hotel/Lodging	169.12	150.51	810.99
Registration Fees	175.00	73.39	278.39
Travel	569.42	983.27	4,029.46
<b>Total Meeting Expense</b>	<b>7,019.44</b>	<b>2,649.49</b>	<b>55,636.67</b>
Merchandise Expense	0.00	0.00	1,853.50
Misappropriation of Funds	0.00	0.00	14,738.99
Officials Certification Fees	870.37	-330.00	3,840.37
Operations			
Accountanting Fees	0.00	0.00	9,475.00
Advertising	1,906.27	0.00	4,300.38
Conventions-Wkshps-Spec Events			
Facility Rental	0.00	4,620.88	4,620.88
Food	0.00	4,969.64	10,290.59
Hotel/Lodging	12,691.00	1,560.42	41,421.72
Per Diem	4,693.00	0.00	8,133.00
Registration Fees	3,050.00	0.00	10,490.00
Travel	3,789.96	0.00	29,988.30
Conventions-Wkshps-Spec Events - Other	0.00	0.00	34.43
<b>Total Conventions-Wkshps-Spec Events</b>	<b>24,223.96</b>	<b>11,150.94</b>	<b>104,978.92</b>
Equipment	2,082.22	1,172.57	4,077.76
Expense Reimbursement	0.00	0.00	2,700.00
Insurance	1,364.88	0.00	1,364.88
Merchandise	953.00	0.00	3,581.37
Miscellaneous	1,471.98	1,183.66	3,855.18
Phone Calls, Telecommunications	162.39	639.54	4,374.50
Postage, Shipping	142.36	427.02	1,385.88
Printing, Copying	146.07	181.28	1,851.10
Storage Facility	3,043.00	675.00	5,103.00
Supplies	424.51	148.45	2,013.19
Travel	599.11	59.41	1,389.18
Website, Software	1,937.66	600.24	5,208.72
<b>Total Operations</b>	<b>38,457.41</b>	<b>16,238.11</b>	<b>155,659.06</b>
Questionable Expense	0.00	2,127.99	2,127.99
Rule Book Expense	277.84	281.25	3,503.85
<b>Total Expense</b>	<b>221,277.54</b>	<b>141,631.29</b>	<b>779,412.08</b>
<b>Net Income</b>	<b>27,143.40</b>	<b>-2,135.86</b>	<b>95,478.71</b>