

**USATF Georgia**  
**Profit & Loss**  
 January 1 through October 21, 2018

	Jan 1 - Oct 21, 18
<b>Income</b>	
<b>Direct Public Support</b>	
Corporate Contributions	700.00
<b>Total Direct Public Support</b>	700.00
Interest Income	60.55
<b>Membership Dues</b>	
Individual	63,554.82
Membership Dues - Other	12,624.00
<b>Total Membership Dues</b>	76,178.82
Merchandise Income	1,689.83
Miscellaneous Income	58,706.00
<b>Program Income</b>	
Meet Entry Fees	16,907.40
Meet Gate Fees	25,814.57
Meet Vendor Sales	4,799.53
Program Income - Other	2,324.20
<b>Total Program Income</b>	49,845.70
Uncategorized Income	2,674.00
<b>Total Income</b>	189,854.90
<b>Gross Profit</b>	189,854.90
<b>Expense</b>	
<b>Awards and Grants</b>	
Cash Grants	455.08
<b>Total Awards and Grants</b>	455.08
<b>Business Expenses</b>	
Bank Charge for QuickBooks	99.50
Business Registration Fees	60.00
<b>Total Business Expenses</b>	159.50
<b>Championship Meets</b>	
Ammunition	1,138.85
Area Meets	1,500.00
Entry Fees to National	7,047.90
Facility Rental	16,249.30
Food, Hospitality, Ice	6,121.86
Hotel/Lodging	30,380.21
Medals/Awards	9,501.50
Meet Director	208.00
Officials	25,227.35
Other	2,253.00
Printing/Copying/Supplies	469.10
Security	9,141.50
Support Staff	200.00
Tents, Signage, Banners	5,930.48
Timing	12,925.00
Trainers, EMS	1,362.50
Travel, Trans, Carts, etc	1,317.16
Championship Meets - Other	914.91
<b>Total Championship Meets</b>	131,888.62
Clinic Expenses	150.00

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<b>Meeting Expense</b>	
Food	753.77
Travel	5.00
Meeting Expense - Other	112.95
<b>Total Meeting Expense</b>	871.72
<b>MOC</b>	
Awards and Prizes	8,000.00
medical	600.00
officials	900.00
Supplies	21,442.76
support staff	1,490.00
travel, transportation	1,305.00
MOC - Other	2,450.00
<b>Total MOC</b>	36,187.76
<b>Officials</b>	
Officials supplies	2,047.72
Officials - Other	50.00
<b>Total Officials</b>	2,097.72
<b>Open Masters</b>	3,105.36
<b>Operations</b>	
Conventions-Wkshps-Spec Events	
Food	845.00
Registration Fees	3,175.00
Travel	2,173.68
Conventions-Wkshps-Spec Events - Other	1,377.84
<b>Total Conventions-Wkshps-Spec Events</b>	7,571.52
Miscellaneous	24.00
Phone Calls, Telecommunications	116.07
Postage, Shipping	125.00
Storage Facility	3,033.50
Supplies	655.80
Website, Software	195.22
<b>Total Operations</b>	11,721.11
<b>Questionable Expense</b>	-3,339.00
<b>YOUTH</b>	
meet supplies	1,086.99
travel grant	9,340.28
Youth Developmental Meets	2,882.52
YOUTH - Other	461.00
<b>Total YOUTH</b>	13,770.79
<b>Total Expense</b>	197,068.66
<b>Net Income</b>	-7,213.76

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