

USATF Georgia
Income and Expense
 January through December 2017

	TOTAL
Income	
Direct Public Support	
Corporate Contributions	13,252.00
Individual Contributions	879.88
Total Direct Public Support	14,131.88
Interest Income	135.94
Membership Income	
Clubs	5,653.00
Individual	50,553.80
Total Membership Income	56,206.80
Program Income	
Certification	6,375.00
Clinics	535.00
Meet Entry Fees	77,288.32
Meet Gate Fees	14,020.65
Meet Vendor Sales	5,005.00
Officiating	2,000.00
Sanctions	12,351.50
Total Program Income	117,575.47
Uncategorized Income	2,261.81
Total Income	190,311.90
Gross Profit	190,311.90
Expense	
Awards and Grants	
Cash Awards	6,395.00
Cash Grants	10,836.00
Noncash Awards and Grants	3,586.10
Total Awards and Grants	20,817.10
Business Expenses	
Bank Charge for QuickBooks	89.55
Bank Charges	36.90
Business Registration Fees	75.00
Total Business Expenses	201.45

USATF Georgia
Income and Expense
 January through December 2017

	TOTAL
Championship Meets	
Advertising	900.00
Ammunition	822.84
Area Meets	7,150.00
Entertainment	1,525.00
Entry Fees to National	6,665.00
Facility Rental	9,815.00
Food, Hospitality, Ice	5,281.27
Hip/Bib #s, pins, wristbands	1,341.96
Hotel/Lodging	21,638.81
Maintenance, Janitors, School P	4,475.00
Medals/Awards	17,800.00
Meet Director	1,200.00
Officials	20,520.00
Other	4,766.01
Portable Sanitation	1,225.00
Postage/Shipping	14.89
Printing/Copying/Supplies	1,774.99
Security	2,811.00
Support Staff	1,350.00
Tents, Signage, Banners	7,279.85
Timing	19,200.00
Trainers, EMS	2,445.00
Travel, Trans, Carts, etc	4,288.98
Volunteer shirts/gifts	15,821.92
	160,112.52
Total Championship Meets	
Conventions-Wkshps-Spec Events	
Entertainment, other misc	10,908.29
Event Director	1,000.00
Facility Rental	18,033.96
Food	9,702.11
Hotel/Lodging	10,783.75
Per Diem	4,735.00
Registration Fees	6,020.00
Travel	3,807.21
	64,990.32
Total Conventions-Wkshps-Spec Events	

USATF Georgia
Income and Expense
January through December 2017

	<u>TOTAL</u>
Meeting/Clinic Expense	
Facility Rental	912.50
Food	2,833.31
Gifts	1,186.14
Hotel/Lodging	594.25
Supplies/Technology	2,074.32
Travel	78.11
Total Meeting/Clinic Expense	<u>7,678.63</u>
Merchandise Expense	2,711.58
Officials Certification Fees	1,780.00
Operations	
Accountanting Fees	2,250.00
Advertising	134.00
Communications	4,883.70
Equipment	3,734.18
Legal Fees	4,828.00
Miscellaneous	2,273.67
Printing/Postage/Shipping	518.87
Storage Facility	3,582.42
Supplies	116.03
Website, Software	220.00
Total Operations	<u>22,540.87</u>
Questionable Expense	3,196.40
Rule Books	639.34
Total Expense	<u>284,668.21</u>
Net Income	<u><u>-94,356.31</u></u>